# Diploma in SAP SD

#### 1. Basics of SAP

- What is ERP?
- Why we need ERP?
- Advantages of ERP
- Major ERP Packages
- What is SAP?
- History & Features of SAP
- SAP Landscape

## 2. Architecture(3-Tier)

- SAP R/2 Architecture (Limitations of R/2 Architecture)
- SAP R/3 Architecture (Types of work processes)
- SAP R/3 Application Modules

#### 3. End User

- Material Master
- Customer Master
- Quotation
- Sales Order
- Billing
- Delivery
- Stock Transfer

## 4. Configuration

- Introduction to SAP SD
- Enterprise Structure Creation (IMG)
- Master data Sales and Distribution
- Pricing
- Order Management
- Special Functionalities in S & D
- Delivery
- Billing
- Sales Documents
- Cross Selling
- Rush Order
- Copy Control

- Free Goods
- Consignment Process
- SAP Table
- Abap Query
- LSMW
- Batch Data Communication
- SAP REPORT

## 5. Project

- Project Document
- Project Design
- Business Blue Print
- Technical Document
- Functional Document
- Realization
- Testing
- Implementation Phases
- Support
- Deployment

## 6. Certification

- Applying for certification
- Preparation for certification
- Certificate guidance

# 7. Aptitude Test Preparation

- Abstract reasoning
- Verbal reasoning test
- Numerical Reasoning Test
- Spatial reasoning
- Mechanical reasoning

#### 8. C.V. and Interview

- CV preparation
- Sample C.V.`s
- Mock Interviews

## 9. Live Scenario